



Year-End Report 2022

Johan Forssell, CEO
Helena Saxon, CFO





2022

A challenging year for the global economy

Resilient performance by Invest Receive

A background image showing laboratory equipment, including a pipette and various containers, with a blue and white color scheme.

INVEST RECEIVE 2022

in summary

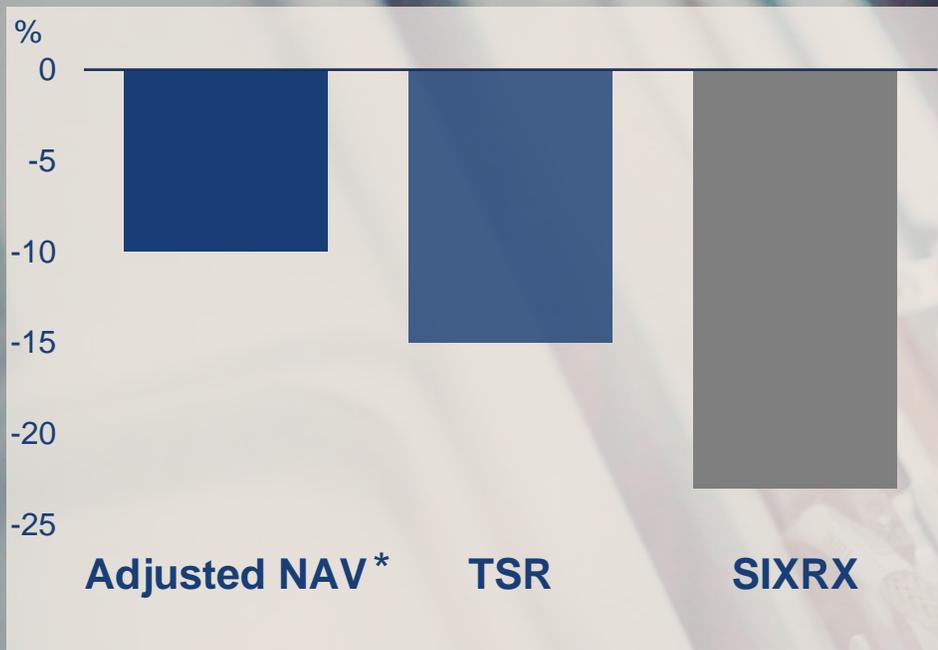
Adjusted net asset value growth and total shareholder return outperformed SIXRX return index

Overall good operational performance

Strong cash flow generation

Our financial position strengthened further

SEK 4.40 per share dividend proposed, an increase of 10 percent



2022

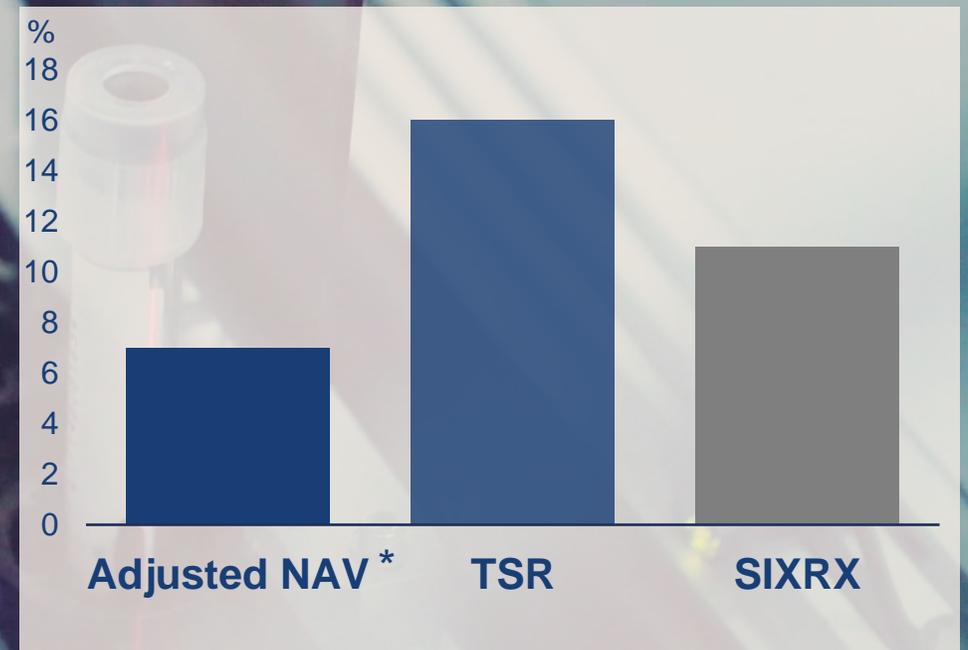
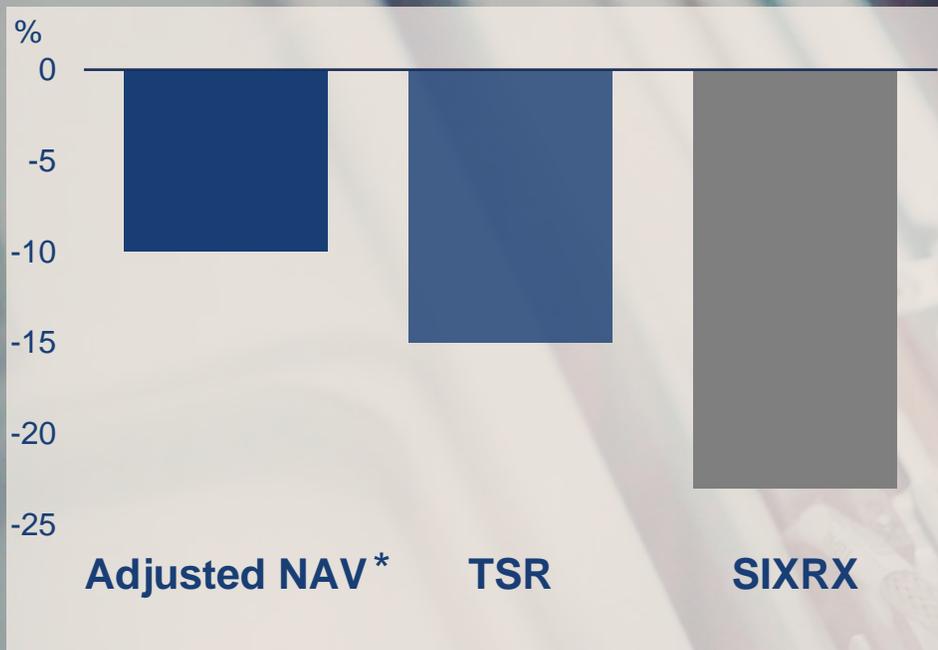
-10%

Adj. Net Asset Value growth*

-15%

Total Shareholder Return

(-23% SIXRX)



2022

-10%

Adj. Net Asset Value growth*

-15%

Total Shareholder Return

(-23% SIXRX)

Q4 2022

7%

Adj. Net Asset Value growth*

16%

Total Shareholder Return

(11% SIXRX)



Listed Companies – Focus on Strategic Initiatives

2022

Total return **-5%**

SIXRX return index **-23%**

Q4 2022

Total return **12%**

SIXRX return index **11%**

Managing
volatile market
environment

Portfolio
management

R&D
initiatives

Complementary
acquisitions

Initiatives to
improve climate
footprint

70%
of total adjusted assets

SEK **475**_{bn}
market value

Patricia Industries – Good Operating Performance

2022

Total return **-2%**

Organic sales growth **9%** (constant currency)

Adjusted EBITA growth **20%**

Q4 2022

Total return **-4%**

Organic sales growth **11%** (constant currency)

Adjusted EBITA growth **34%**

Managing
volatile market
environment

Strategic
investments

Add-on
acquisitions

Initiatives to
improve climate
footprint

20%
of total adjusted assets

SEK **138**_{bn}
adjusted market value

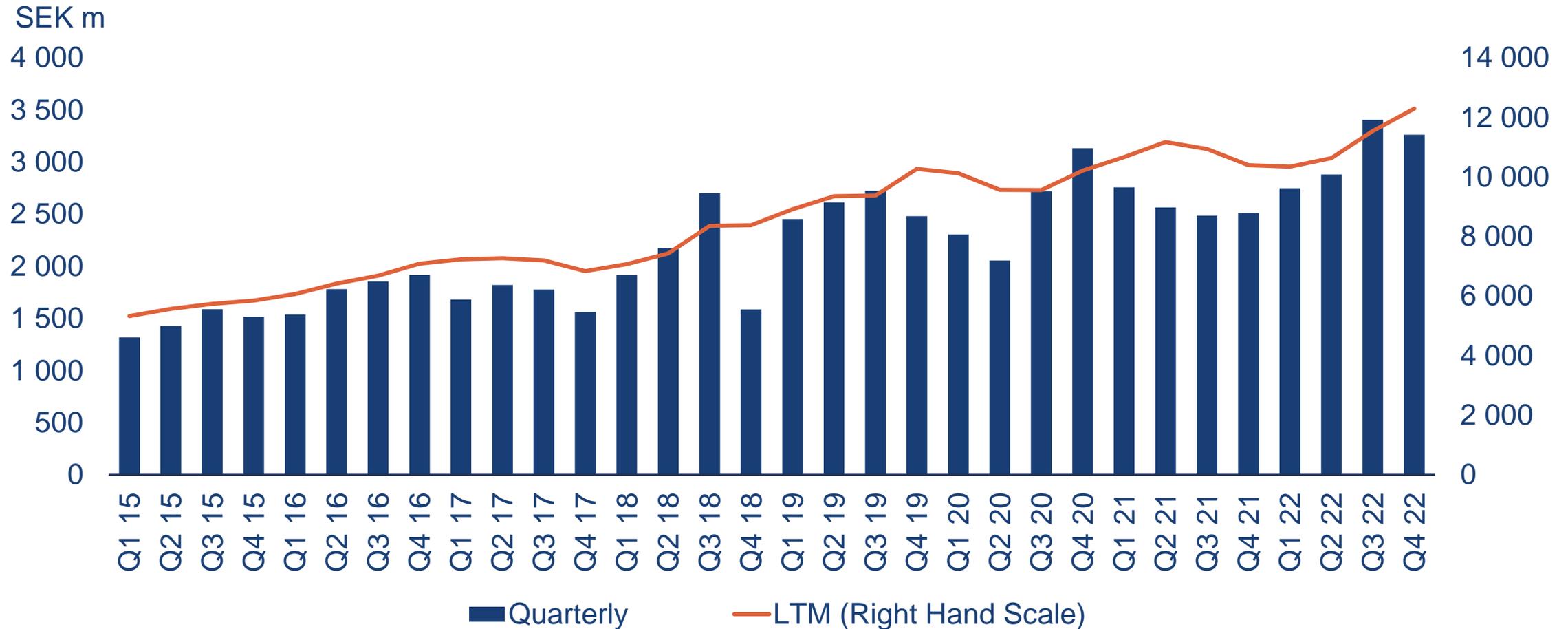
Patricia Industries – Estimated Market Values

- 1.** Based on multiples, typically EV/12-month trailing operating profit (EBITDA)
- 2.** Multiples compiled by third party, based on relevant listed peers and indices
 - $((\text{Quarterly VWAP of peers' market cap}) + \text{closing net debt}) / 12\text{m rolling EBITDA}$
 - Multiple based on peers' share price performance, earnings and net debt development
 - Peer group median multiple applied
- 3.** Normally broad peer groups

Patricia Industries – Valuation



Patricia Industries – Record LTM Profit in Q4 2022

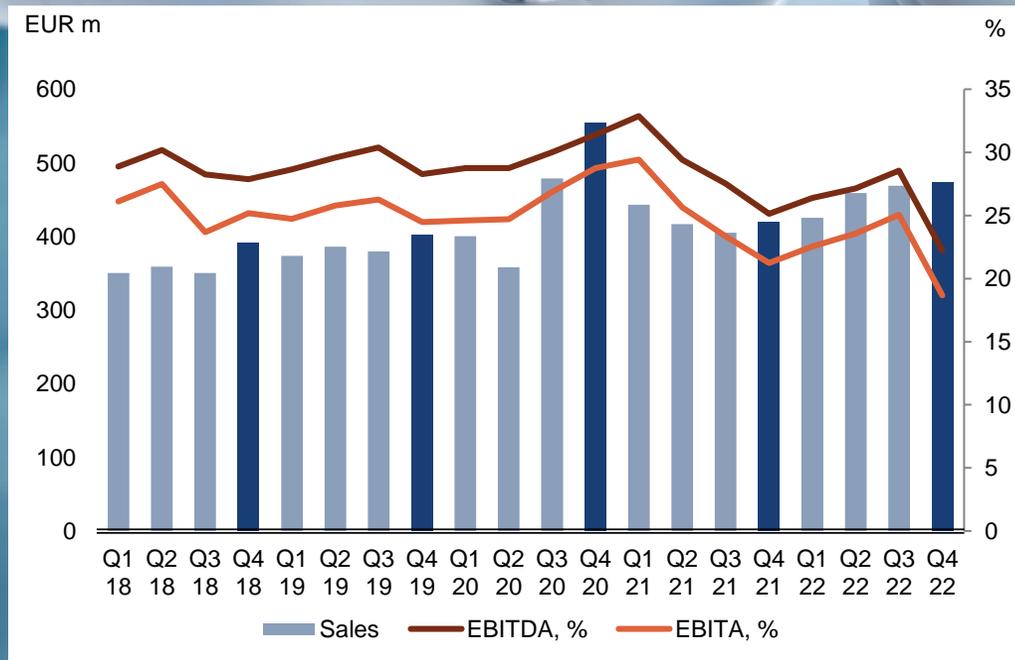
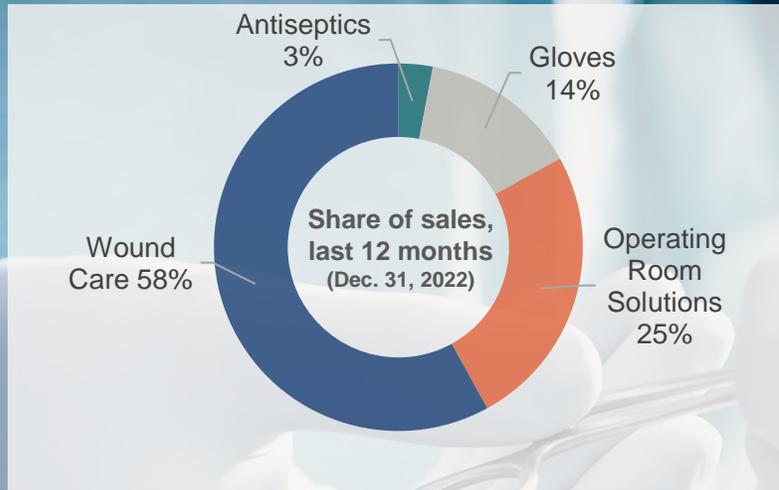


Reported EBITDA, including items affecting comparability, for subsidiaries and Three Scandinavia (40 percent ownership).
 For Mölnlycke, Q3 2020-Q3 2021 were materially positively impacted by PPE contracts.
 Q4 2018 negatively impacted by one-time Swedish tax authority decision relating to Three Scandinavia.

Operating Performance

	Value, SEK bn	Organic growth Q4 2022 %		Margins, % Q4 2022	Change vs. Q4 2021
 BraunAbility	5.2	25	EBITDA	9.9	2.7
			EBITA	7.7	3.1
 permobil	11.7	17	EBITDA	25.1	7.9
			EBITA	21.7	8.4
 Mölnlycke®	58.9	9	EBITDA	22.2	-2.9
			EBITA	18.7	-2.5
 Laborie ¹	16.0	9	EBITDA	32.7	6.3
			EBITA	30.6	6.4
 ATLAS ANTIBODIES	2.8	9	EBITDA	42.8	-8.6
			EBITA	37.0	-8.0
 piab	7.9	7	EBITDA	18.4	-4.7
			EBITA	14.7	-2.5
 sarnova	12.7	6	EBITDA	16.8	3.7
			EBITA	15.0	4.1
 ADVANCED INSTRUMENTS	10.1	-5	EBITDA	32.1	-5.0
			EBITA	30.6	-5.2
 Vectura *	3.8	9			

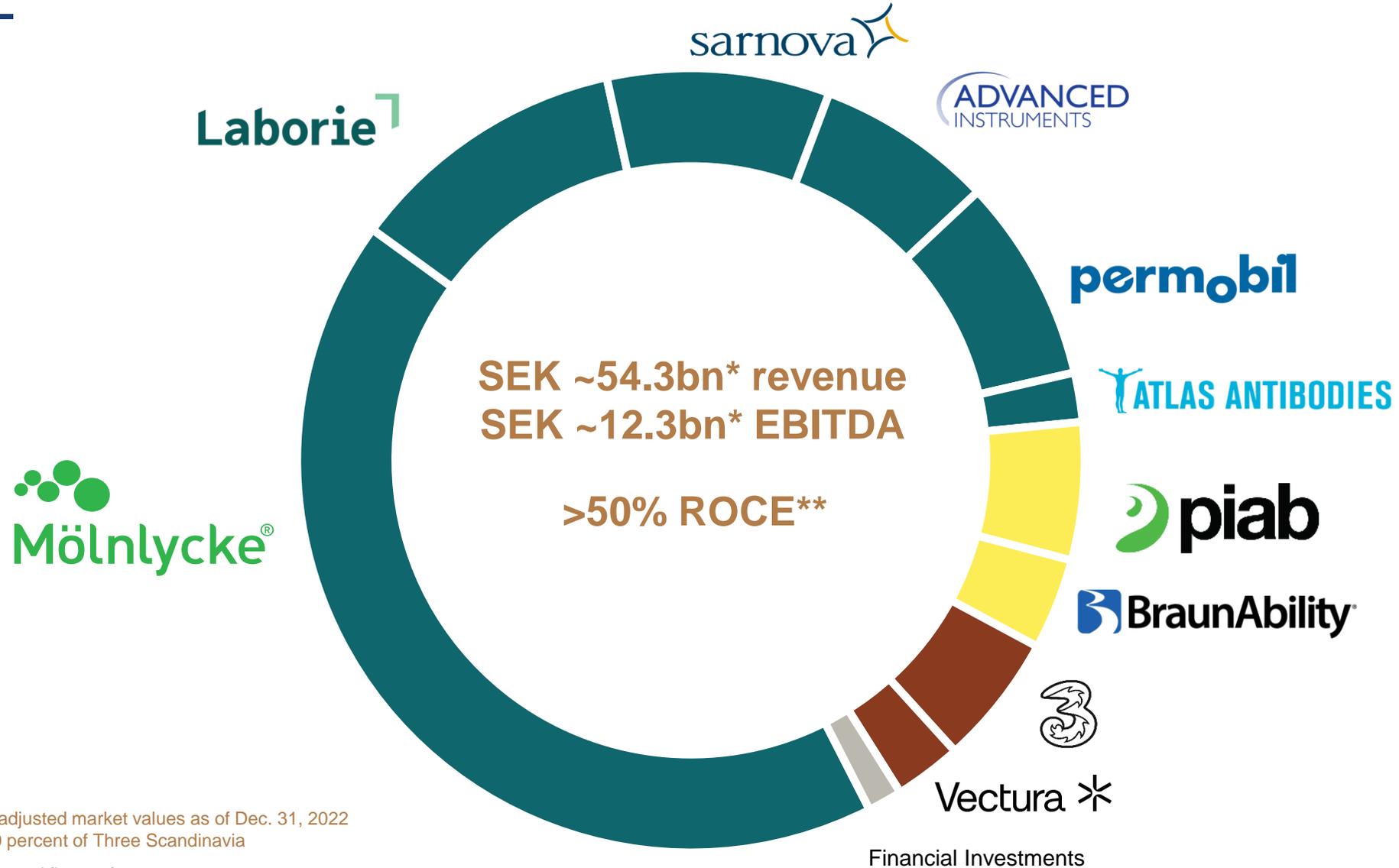
Adj EBITA margin amounted to 35%, down ~9 p.p.



Q4 2022

- Reported sales grew by 13 percent, of which 9 percent organically in constant currency
 - Wound Care +9 percent organically
 - Gloves +23 percent organically
 - ORS +4 percent organically
- The EBITA margin was negatively impacted during the quarter by a reorganization of the structure of Customer Care, and production disturbances in the US Wound Care manufacturing plant, the latter due to staff shortages and supply issues causing extra costs.
- In addition, the new Gloves factory in Malaysia is ramping up, with capacity utilization expected to improve gradually during 2023
- Currency also impacted negatively
- Continued to invest significantly to further strengthen market positions and support sustainable growth
- Mölnlycke distributed EUR 300m to Patricia Industries

Patricia Industries – Industry Leaders with Attractive Exposure



The graph presents adjusted market values as of Dec. 31, 2022

*Subsidiaries and 40 percent of Three Scandinavia

**Based on 2022 reported figures for all major subsidiaries excluding vectura, Capital turnover ex. goodwill/intangibles related to acquisitions

Investments in EQT – A Record Year for Cash Flow

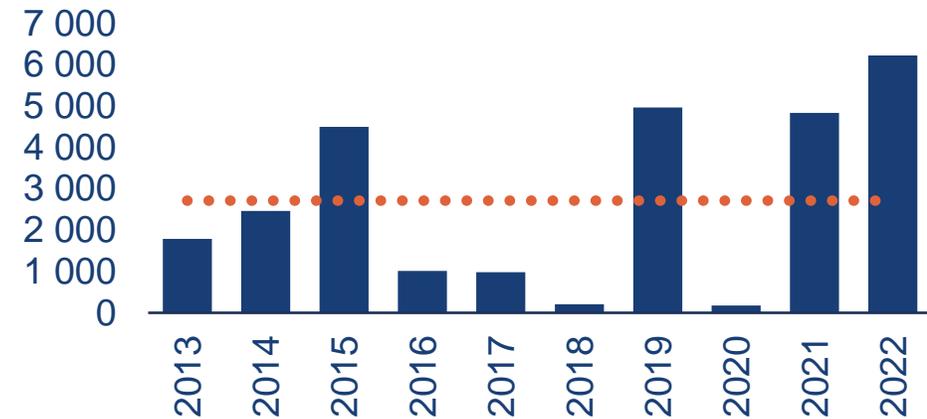
2022: **-35%** total return

- EQT AB **-55%** total return
- EQT funds **21%** reported value growth
- SEK **6.2**bn net cash flow to Invest Receive

Q4 2022: **2%** total return

- EQT AB **1%** total return
- EQT funds **2%** reported value growth
- SEK **1.4**bn net cash flow to Invest Receive

SEK 2.7bn average net cash flow to Invest Receive



10%
of total adjusted assets

SEK **70**bn
adjusted market value

Prepared for both challenges and opportunities

Companies with leading market positions in attractive segments with secular growth, good profitability and strong cash flow generation

Invest Receive has a proven ownership model, a strong financial position and a clear strategic direction



Priorities 2023

Manage the current market environment

Continue to future-proof our companies to drive sustainable profit growth

Use financial strength to capture investment opportunities



Year-End Report 2022

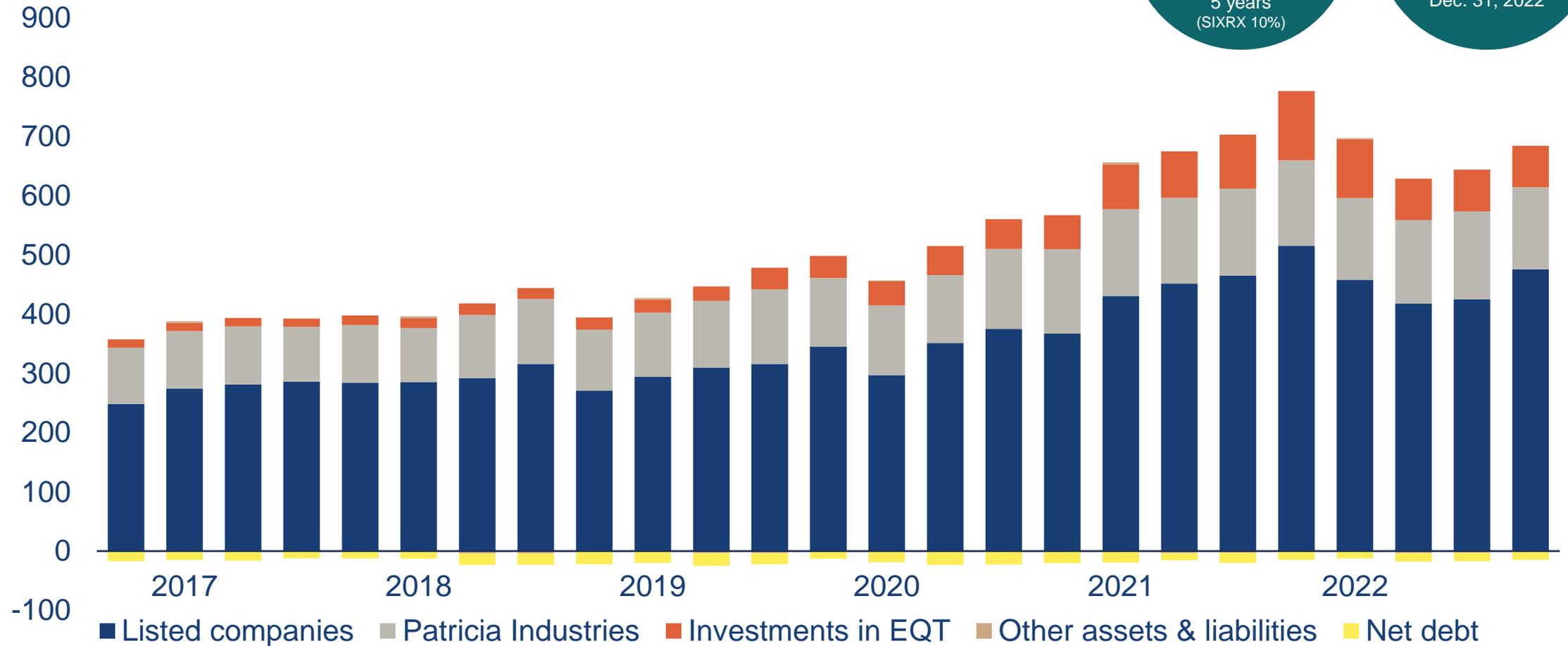
Helena Saxon, CFO



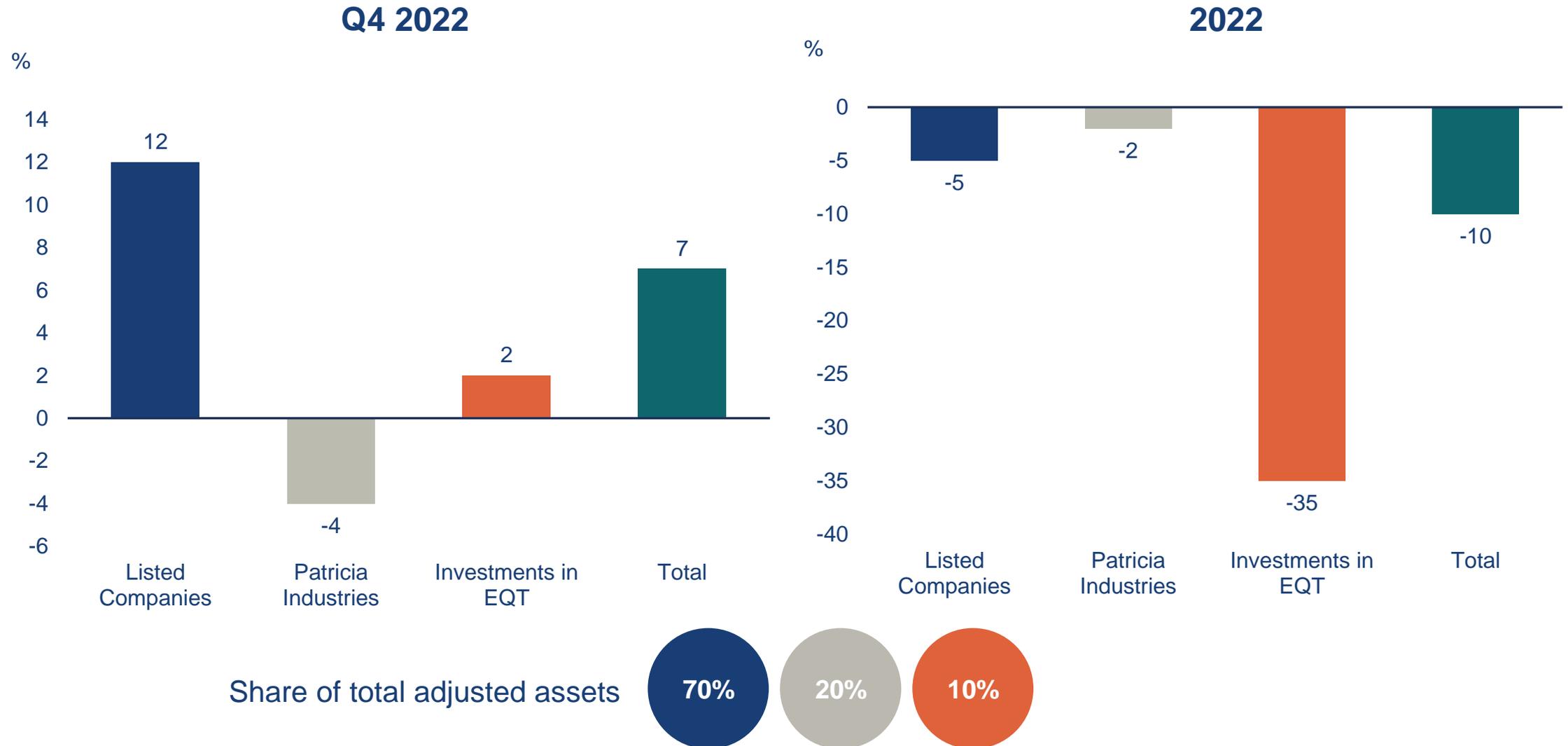
Adjusted Net Asset Value

14%
Avg. annual growth, with dividend added back, 5 years (SIXRX 10%)

673
SEK bn, adjusted net asset value Dec. 31, 2022



Total Return by Business Area





Listed Companies

SEK **475** bn
market value

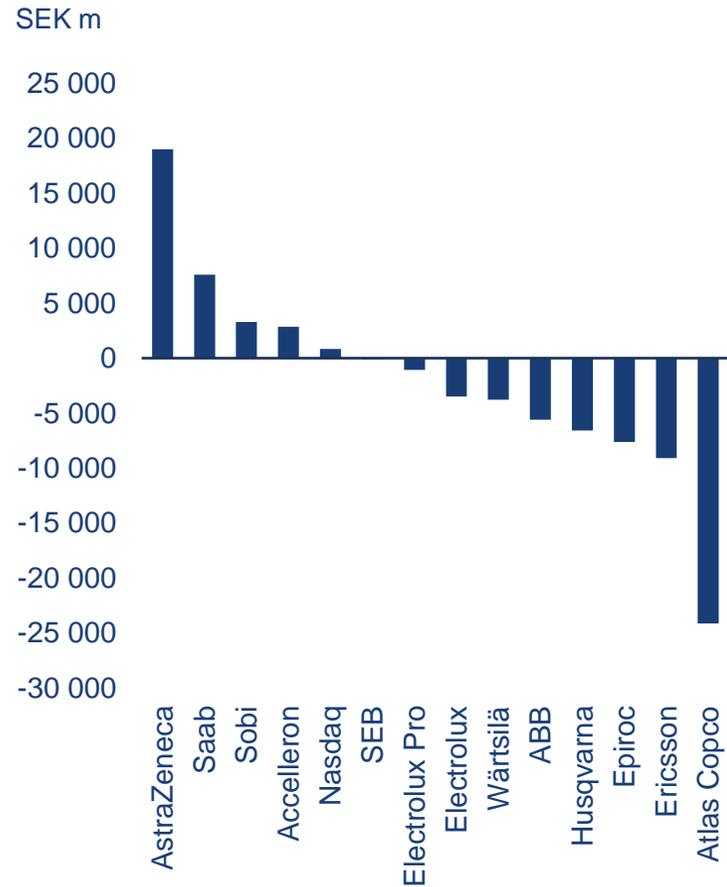
70%
of total adjusted assets

Listed Companies

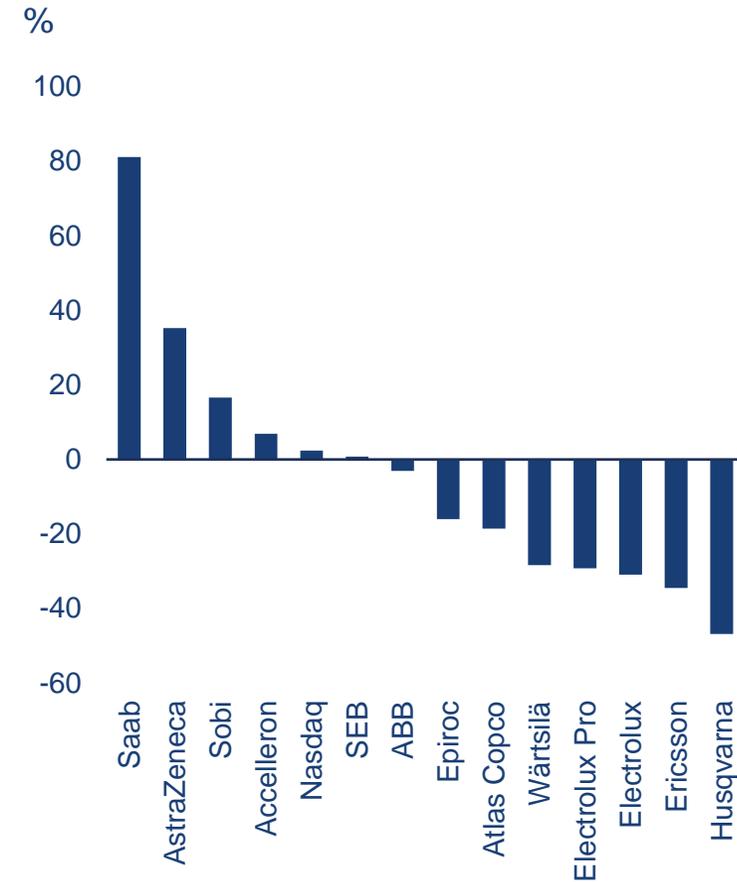
2022

TSR -5%
SIXRX -23%

Contribution to NAV



Total Return





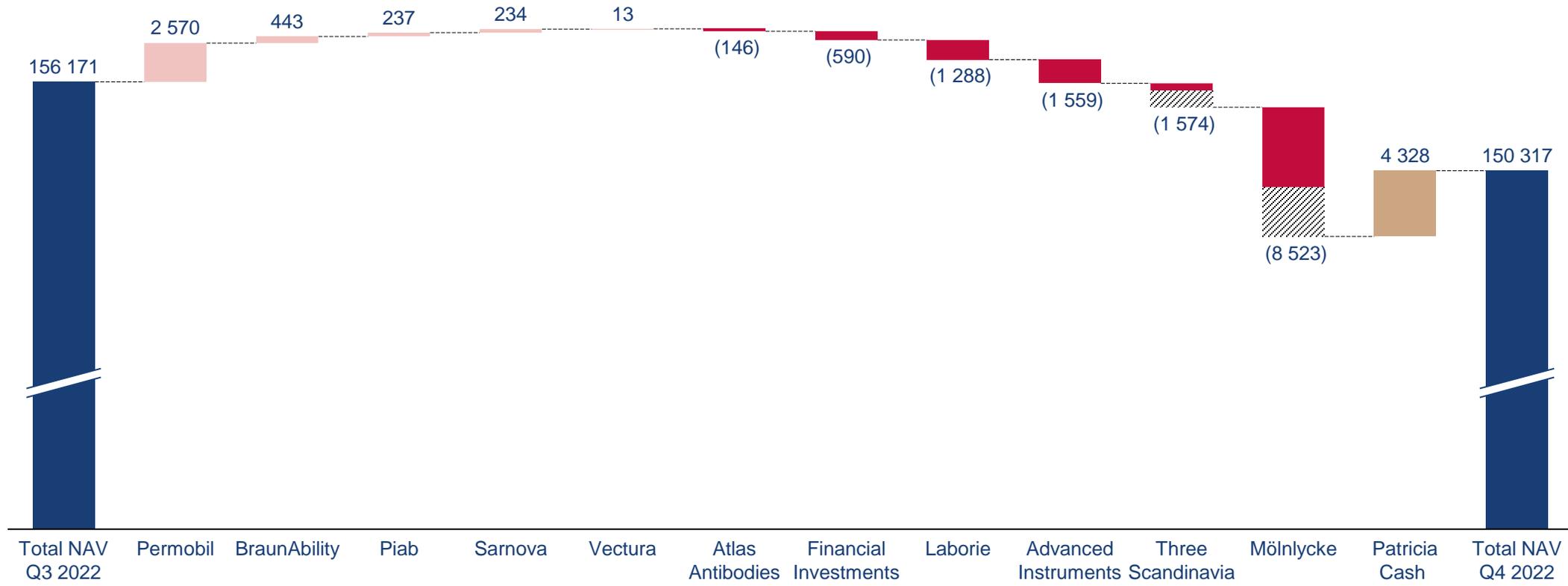
Patricia Industries

SEK **138** bn
adjusted market value

20%
of total adjusted assets

Patricia Industries – Change in Estimated Market Values

SEK m



Major Drivers of Estimated Market Values Q4

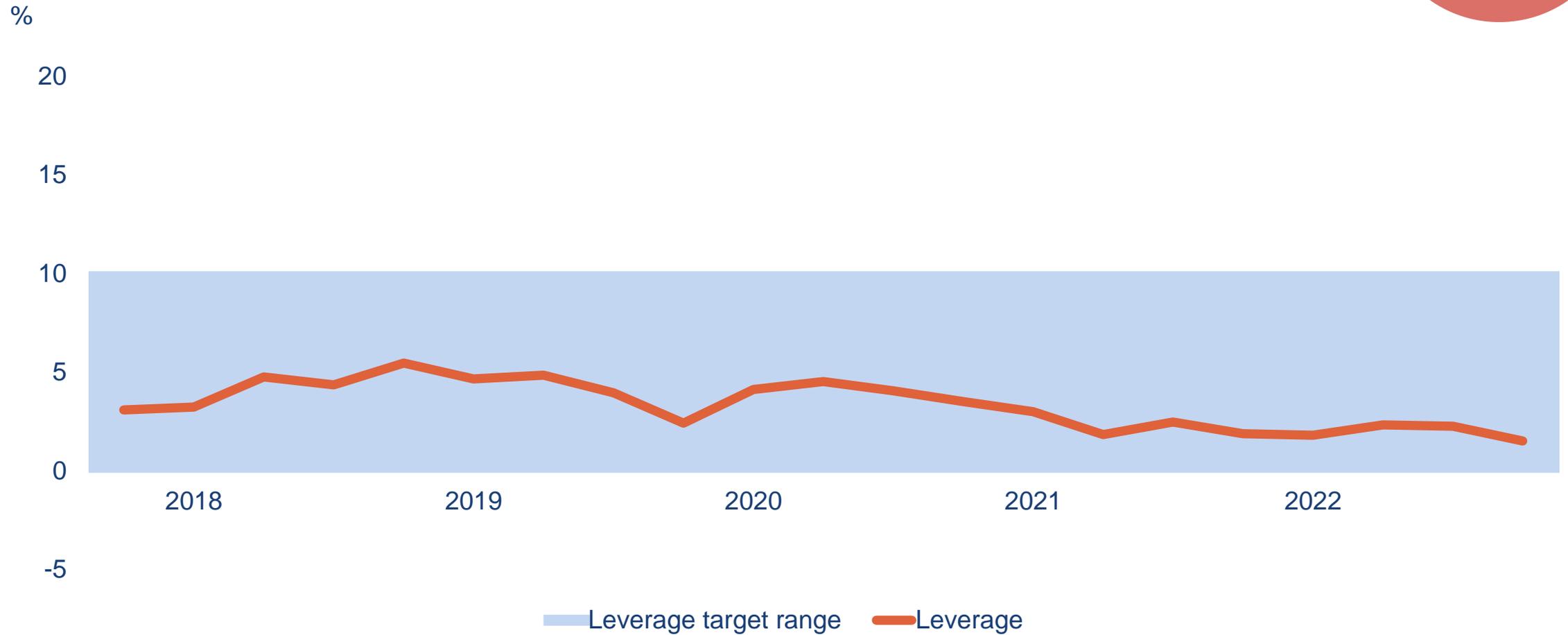
	Est. market value change Q4 2022 vs. Q3 2022 SEK bn	Major Drivers
	-8.5	Lower multiples impacted negatively, SEK 3.2bn distribution to Patricia Industries
	-1.6	Lower multiples impacted negatively, SEK 1.1bn distribution of proceeds from divestment of passive network infrastructure
	-1.6	Lower multiples and currency impacted negatively
	-1.3	Lower multiples and currency impacted negatively, mitigated by higher earnings
	2.6	Higher earnings impacted positively, lower multiples impacted negatively



Financial position

Leverage in the Lower End of the Range, December 31, 2022

AA-/Aa3
Ratings S&P/
Moody's



Strong Balance Sheet - No Maturities until 2029

SEK m

7 000

6 000

5 000

4 000

3 000

2 000

1 000

0

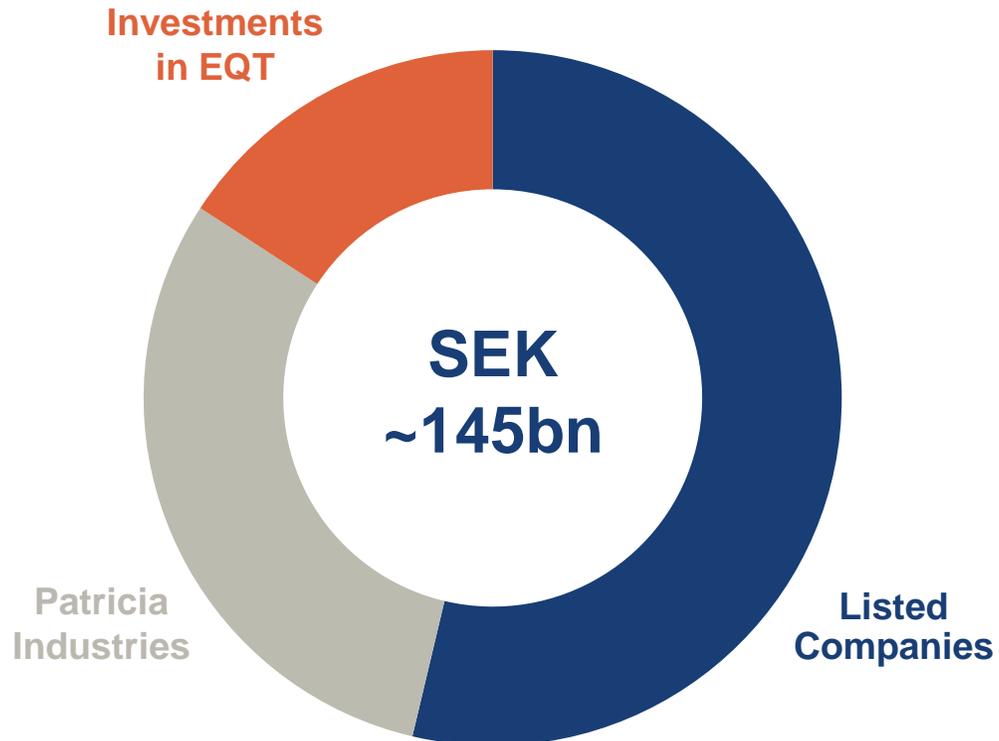


11.8 years
Average maturity

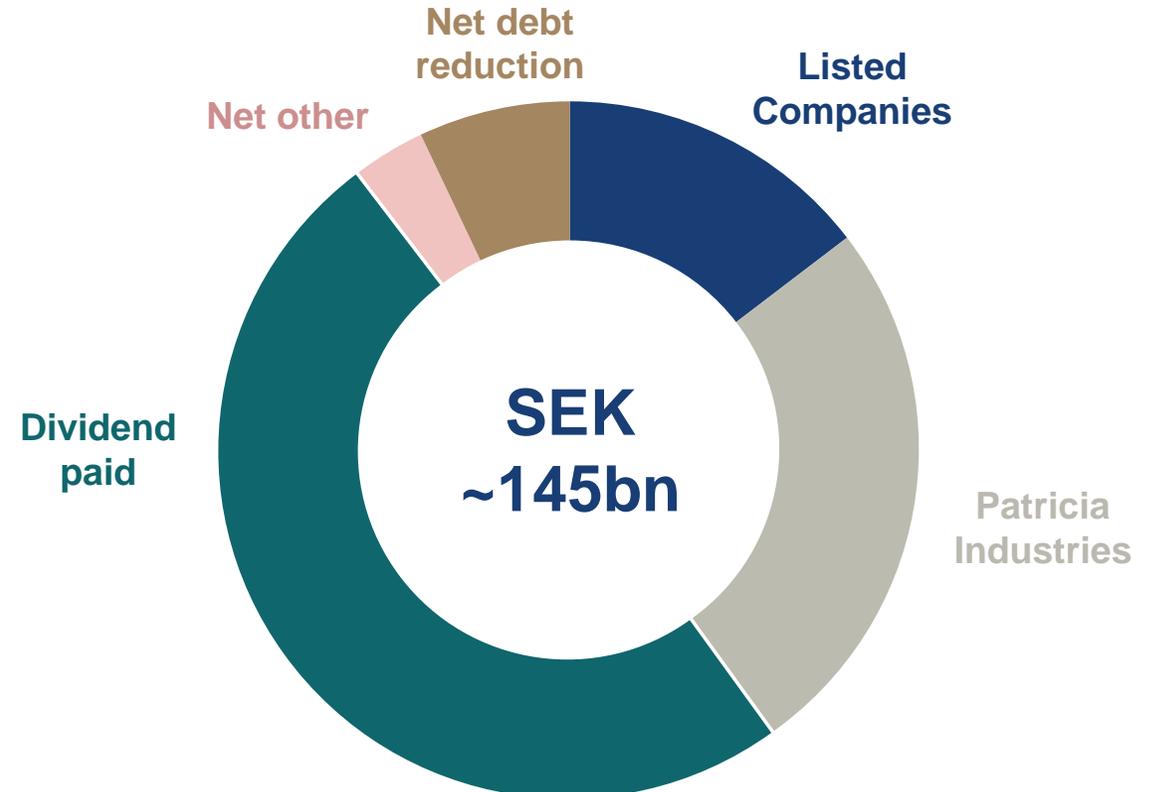
Maintain Financial Flexibility

2015-2022

Sources



Uses

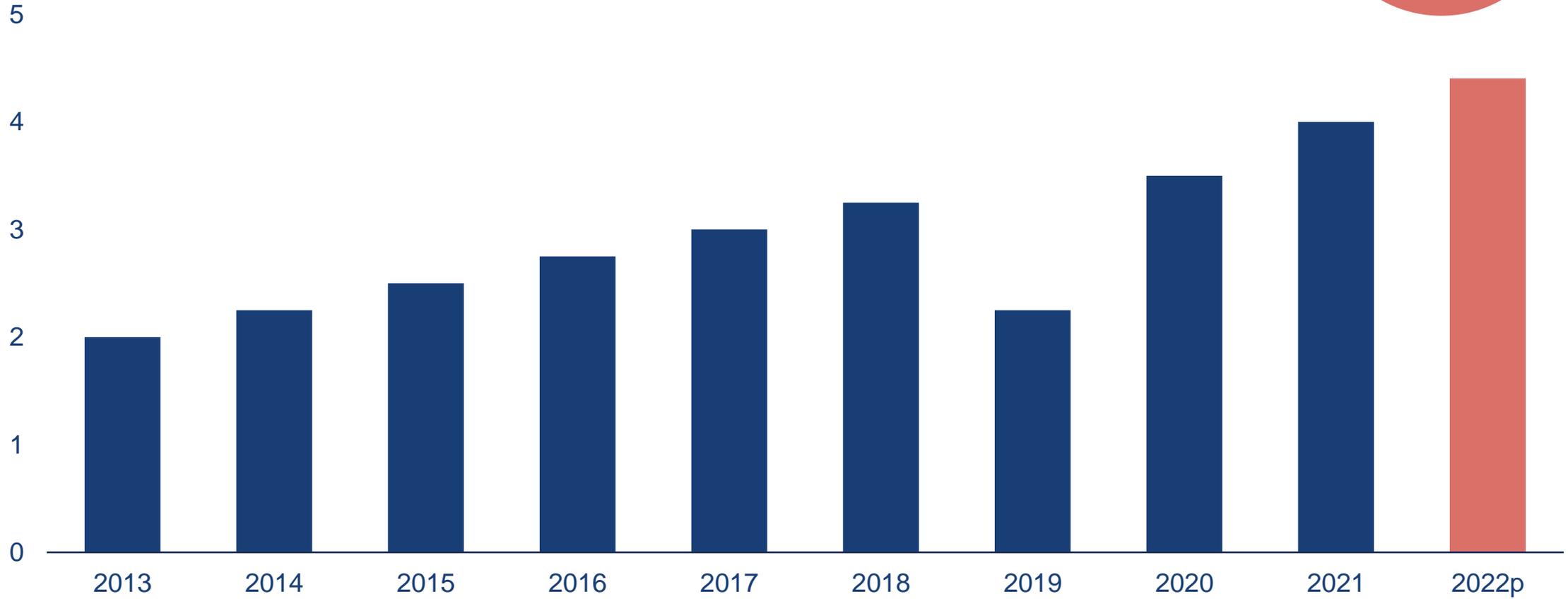


Net debt SEK 10bn lower, leverage down from ~7 percent to 1.5 percent

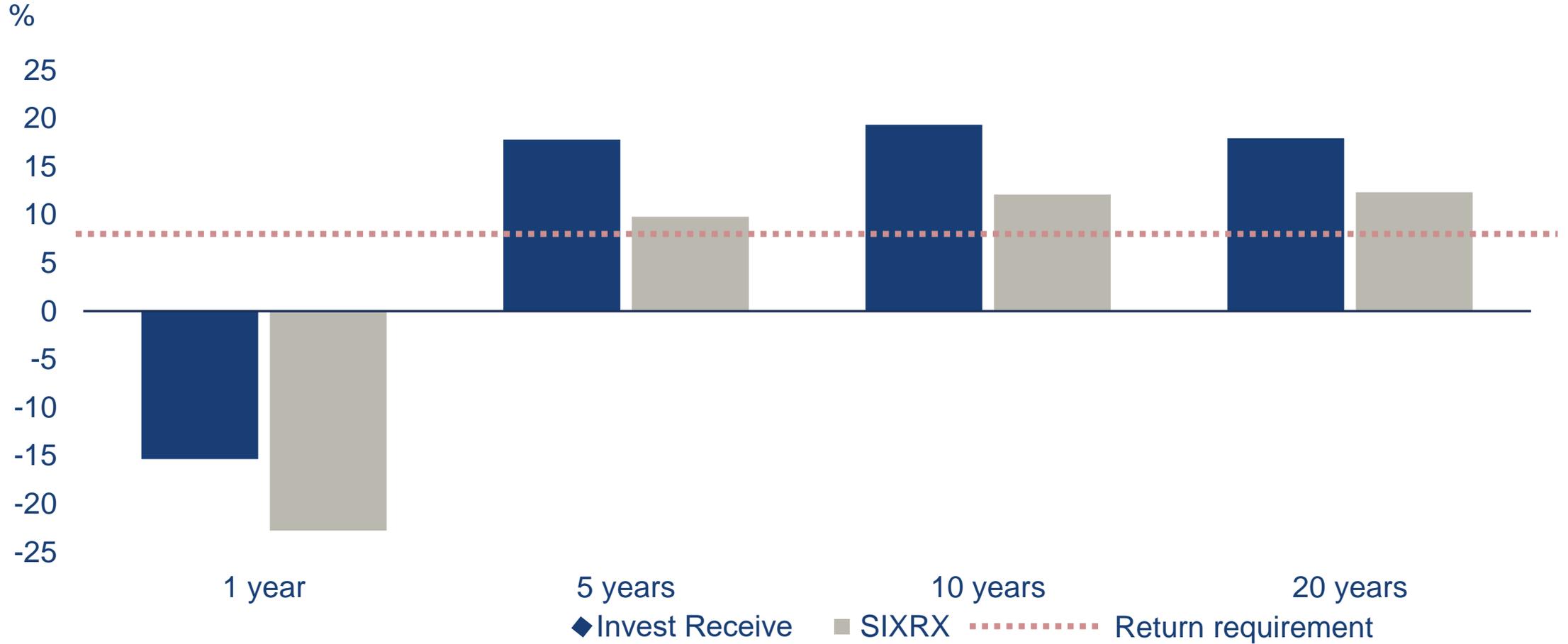
Pay a Steadily Rising Dividend

+10%

DPS SEK



Average Annual Total Shareholder Return, December 31, 2022





Viveka Hirdman-Ryrberg
Head of Corporate Communication &
Sustainability



Magnus Dalhammar
Invest Receive of Invest Receive
Relations

Financial Calendar

2023-04-21

Interim Management Statement
January-March 2023

2023-05-03

Annual General Meeting

2023-07-17

Interim Report
January-June 2023

2023-10-19

Interim Management Statement
January-September 2023

Appendix

Activities during the quarter

Group

- Reported sales grew by 13 percent, of which 9 percent organically in constant currency, mainly driven by Wound Care and Gloves.
- The EBITA margin was negatively impacted during the quarter by a reorganization of the structure of Customer Care, and production disturbances in the US Wound Care manufacturing plant, the latter due to staff shortages and supply issues causing extra costs. In addition, the new Gloves factory in Malaysia is ramping up, with capacity utilization expected to improve gradually during 2023. Currency also impacted negatively.
- Mölnlycke distributed EUR 300m to Patricia Industries.
- Mölnlycke submitted a letter of commitment to the Science Based Target initiative (SBTi) to align greenhouse gas emissions targets with the ambitions of the Paris Climate Agreement.

Wound Care

- Organic sales growth amounted to 9 percent in constant currency driven by strong underlying demand in all regions, together with successful commercial execution.
- Mölnlycke's new offering within negative pressure wound therapy is now being commercialized within both the US and EMEA.
- Mölnlycke continued to invest significantly to further strengthen market positions and support sustainable growth.

Operating Room Solutions

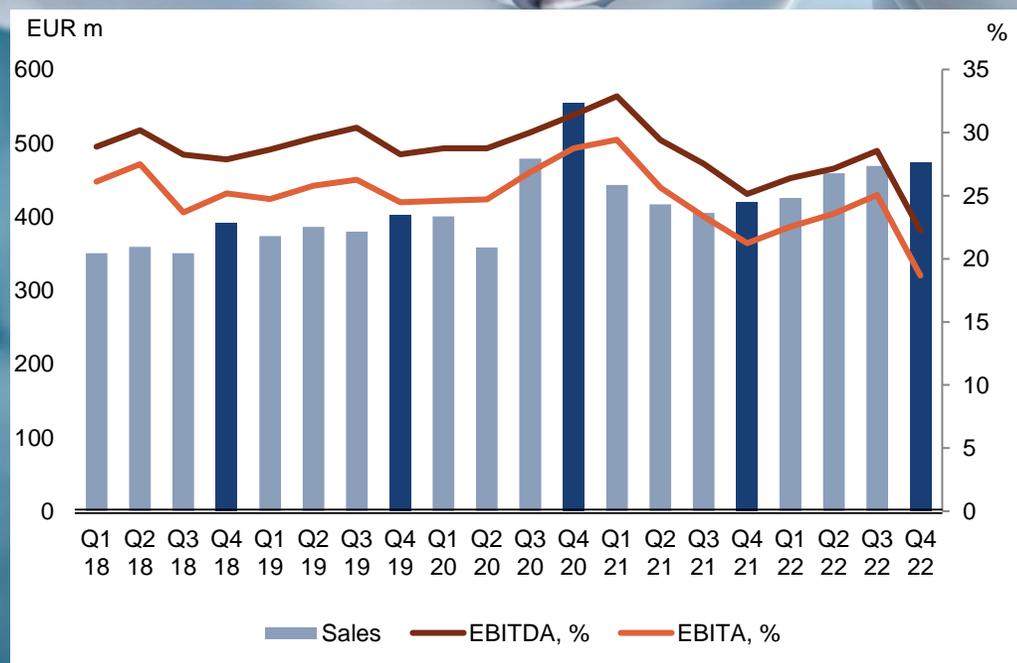
- Organic sales growth amounted to 4 percent in constant currency driven by Trays and Drapes.
- Elective surgery activity has gradually improved over the past year. However, global nurse shortages restrain this improvement.

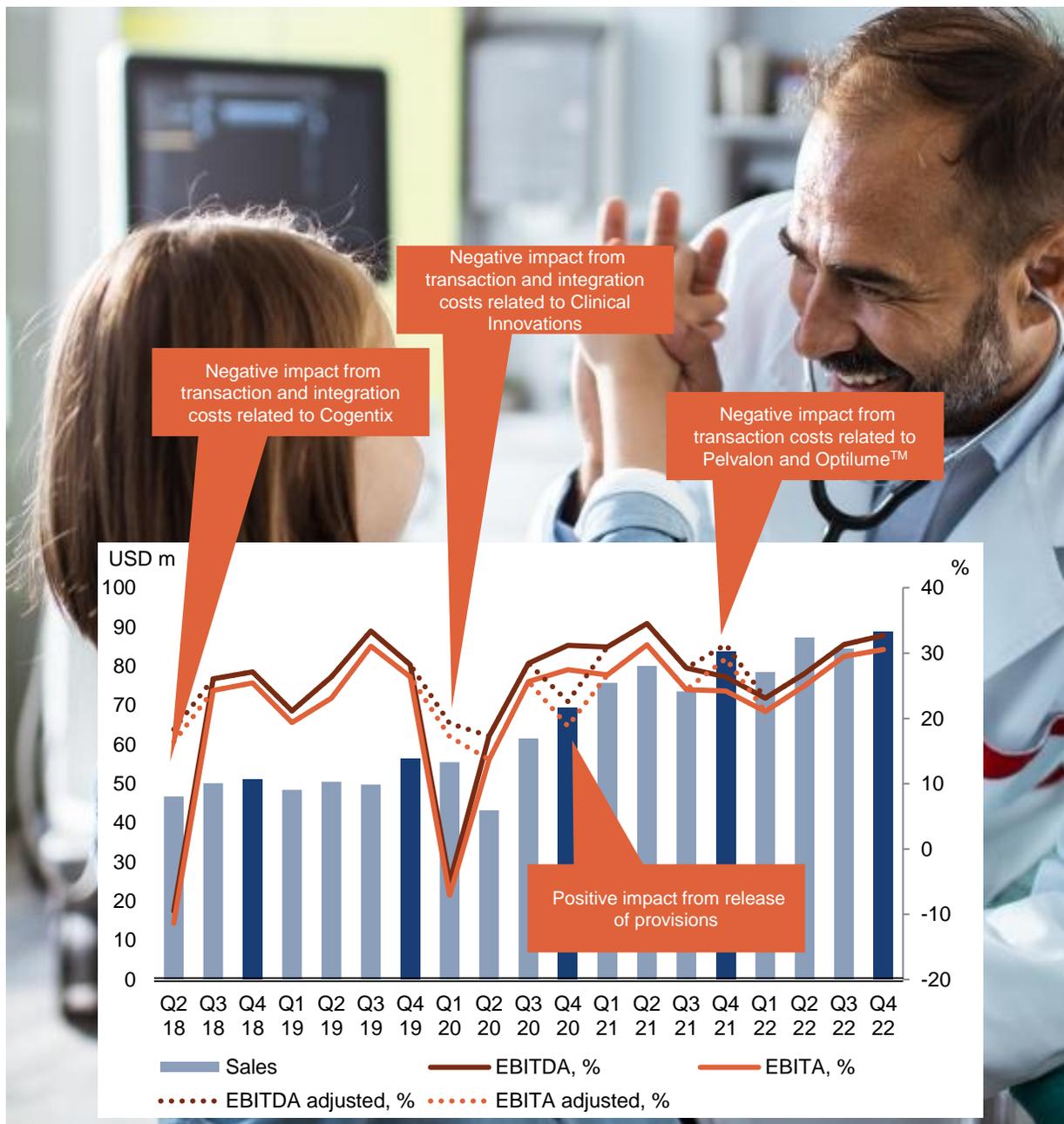
Gloves

- Organic sales growth amounted to 23 percent in constant currency, with strong underlying demand in both the US and EMEA, while the comparison period from 2021 was negatively impacted by covid-related production shutdowns.

Antiseptics

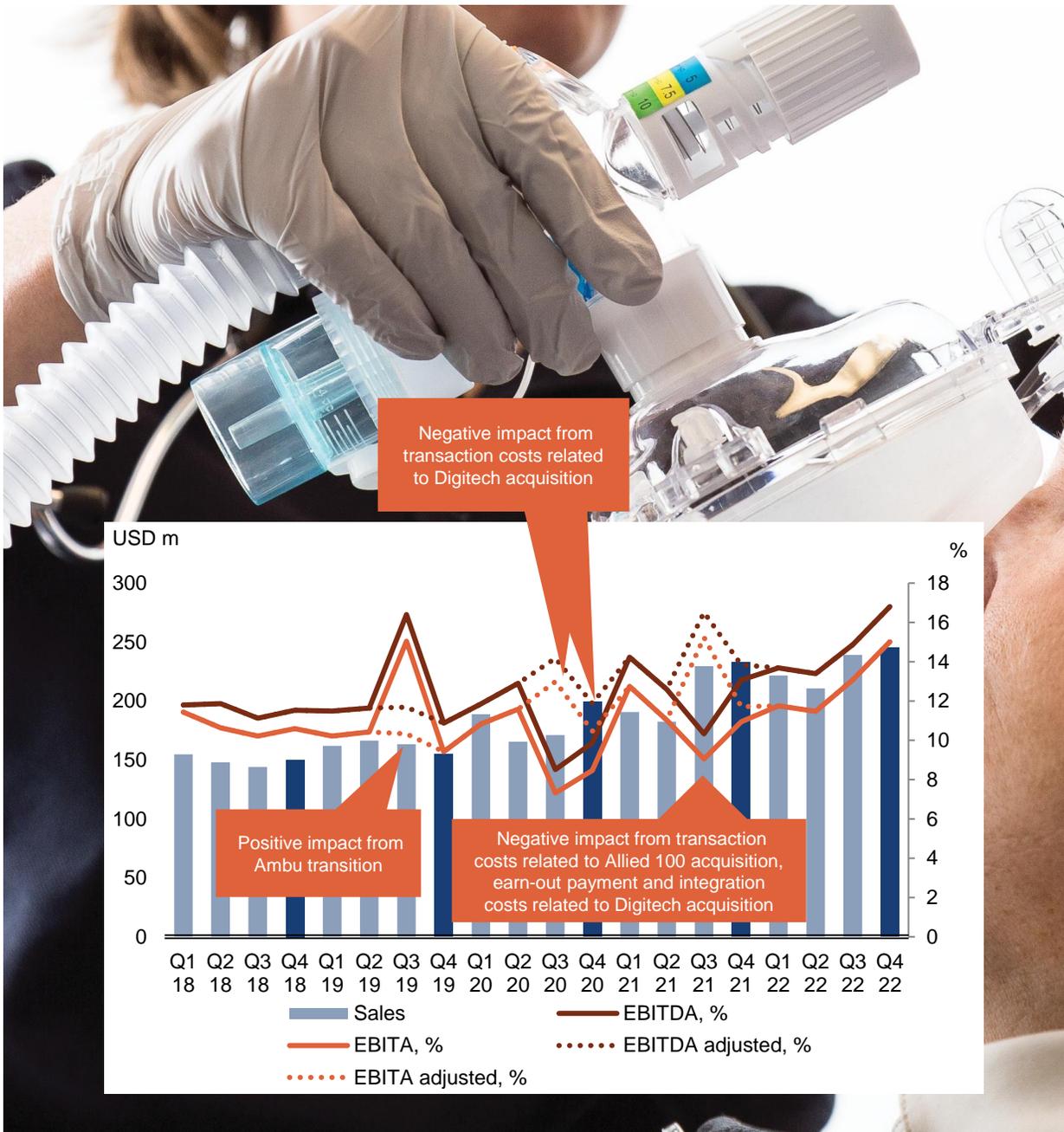
- Organic sales growth amounted to 5 percent in constant currency, with an improved product supply situation in the US.





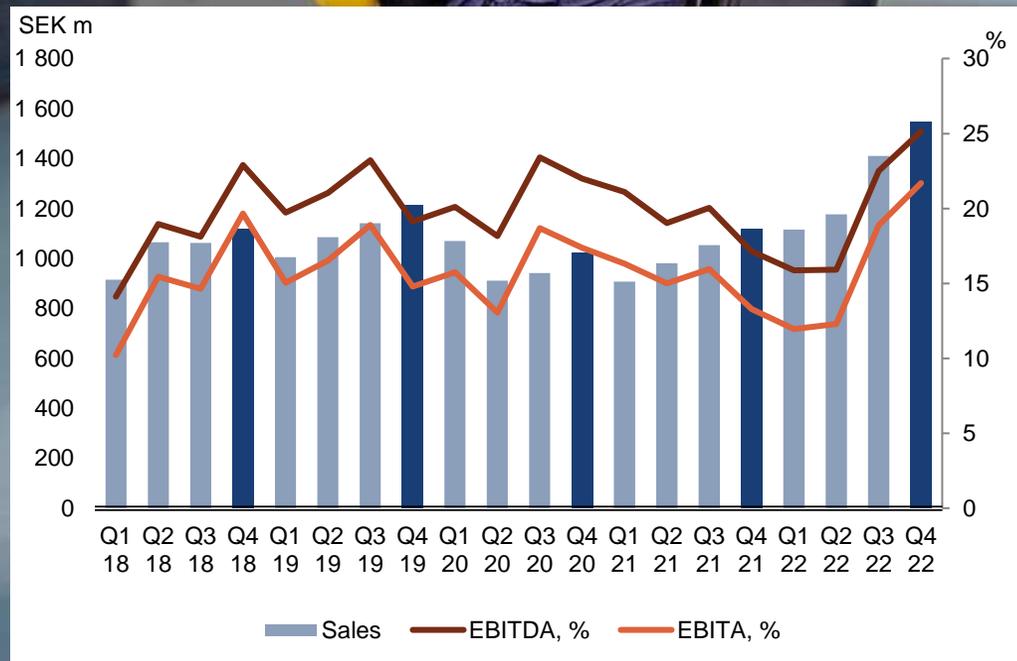
Activities during the quarter

- Organic sales growth amounted to 9 percent in constant currency. Underlying market demand was strong, but global supply chain challenges continued to negatively impact performance. Growth was mainly driven by UR (Urology), with the Optilume™ urethral strictures product continuing to see strong commercial uptake.
- Driven by operating leverage, the EBITA margin increased despite negative currency impact, elevated input costs, as well as significant investments in R&D and several new product launches, including Optilume™.



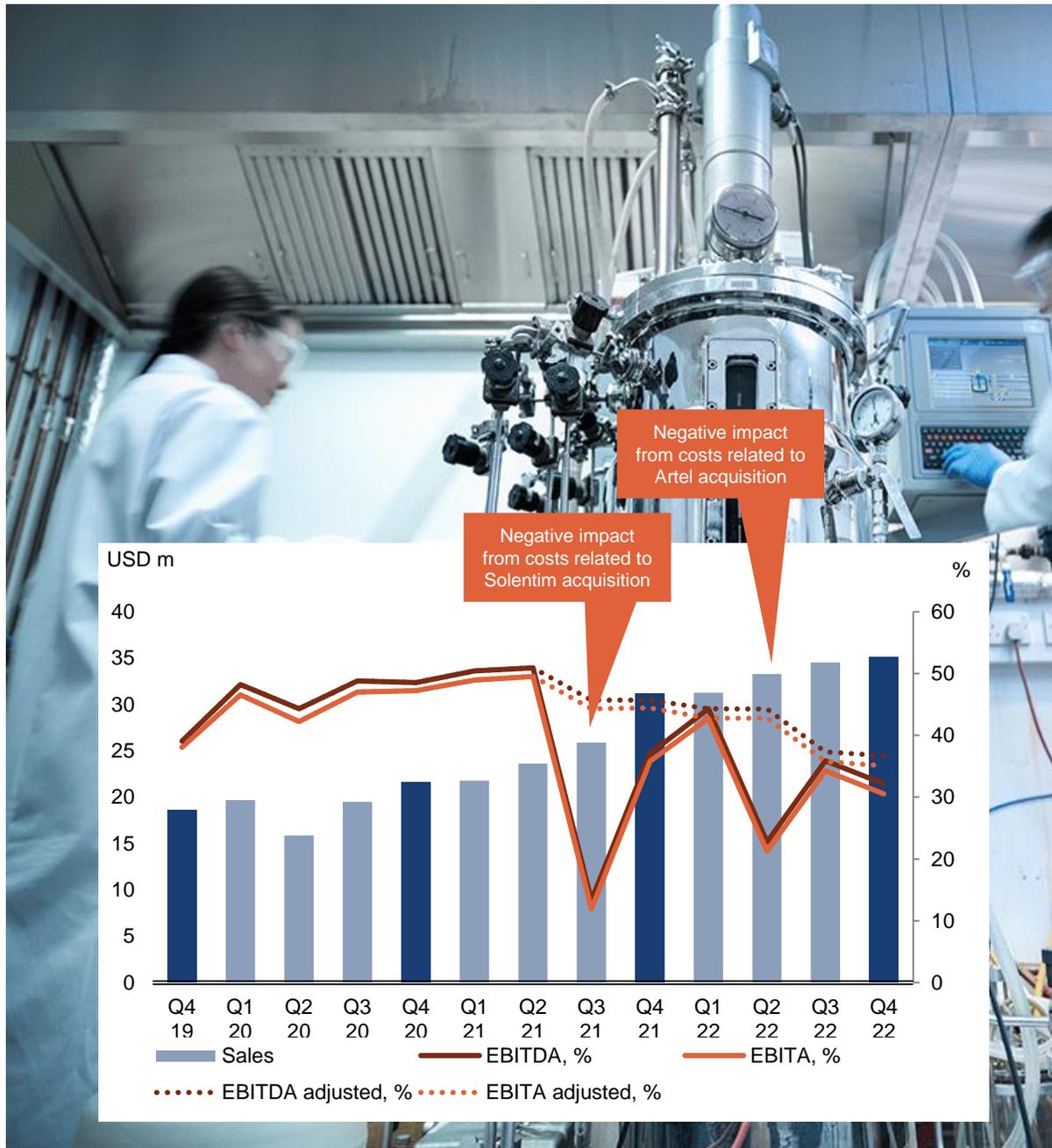
Activities during the quarter

- Organic sales grew by 6 percent in constant currency, driven by the Acute and Cardiac Response business units. The Acute business benefitted from a normalized flu season and the Cardiac Response business continued to see strong customer demand and recovery from the prior quarters' supply chain challenges related to the availability of Automated External Defibrillators (AEDs).
- Adjusted for transaction costs in the prior year, the EBITA margin increased from 12 to 15 percent, driven by good operating performance partially offset by continued investments in digital platform enhancement and warehouse optimization.



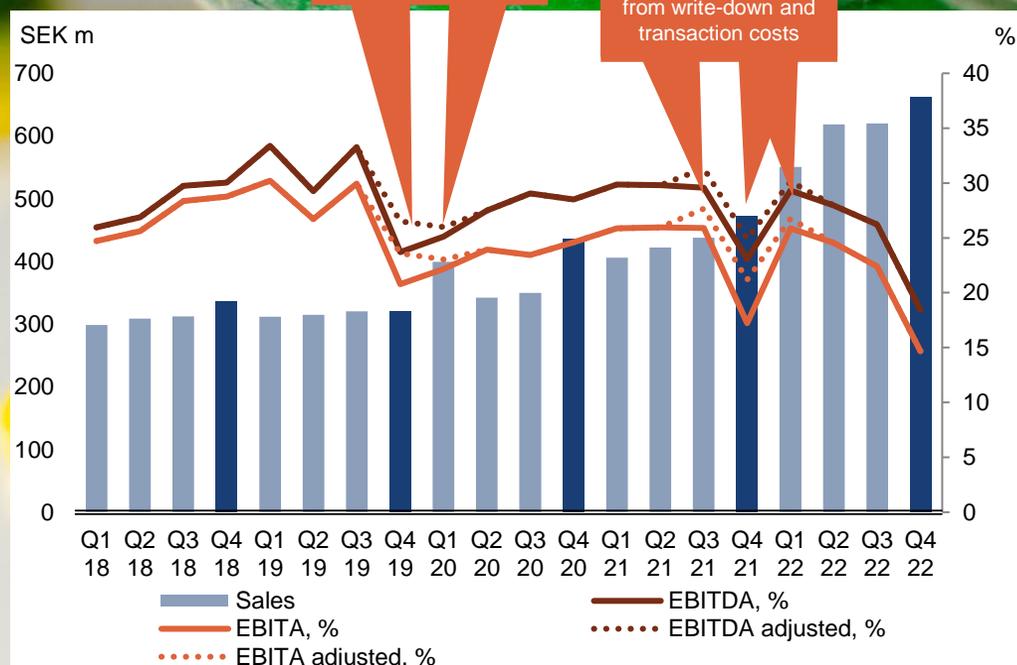
Activities during the quarter

- Organic sales growth amounted to 17 percent in constant currency, supported by all regions.
- Last year's EBITA margin was negatively impacted by a strategic development project. Adjusting for this, the margin still increased significantly, primarily driven by operating leverage and currency.
- Permobil continued to invest in its sustainable supply chain and optimization of packaging, supporting the journey towards lowered CO2e emissions.



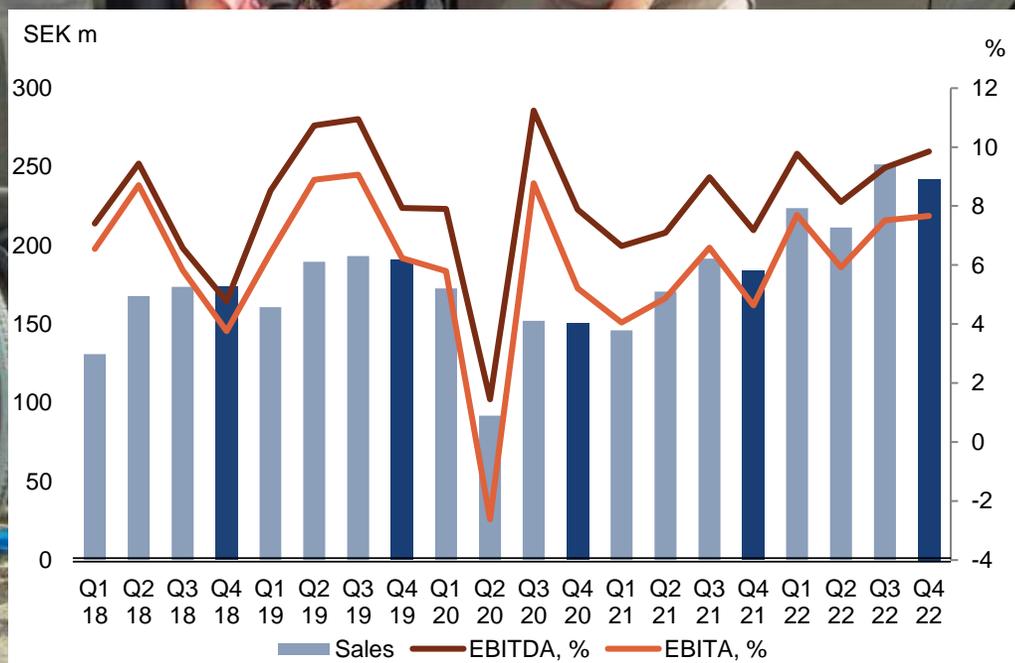
Activities during the quarter

- Organic sales growth declined by 5 percent in constant currency, negatively impacted by weak instrument sales to biopharmaceutical customers and a notably strong prior year comparison. This was partly offset by continued strong growth in services and strong performance for the recently launched OsmoPro MAX automated osmometer for clinical laboratory customers.
- Adjusted for transaction costs in the current and prior year, the EBITA margin declined by approximately 9 percentage points from 44 to 35 percent. The decrease is mainly explained by weaker instrument sales and continued substantial investments in the global commercial organization, general and administrative functions, and R&D. Furthermore, the margin was negatively affected by product mix impact following the Artel and Solentim acquisitions.



Activities during the quarter

- Organic sales growth amounted to 7 percent in constant currency, driven by all regions. Lifting Automation showed the strongest growth.
- The EBITA margin declined, negatively impacted by costs related to strategic projects, as well as currency effects.
- Within Vacuum Automation, Piab launched Kenos® Safe&Light, a lightweight gripping tool for palletizing applications in packaging and warehousing.



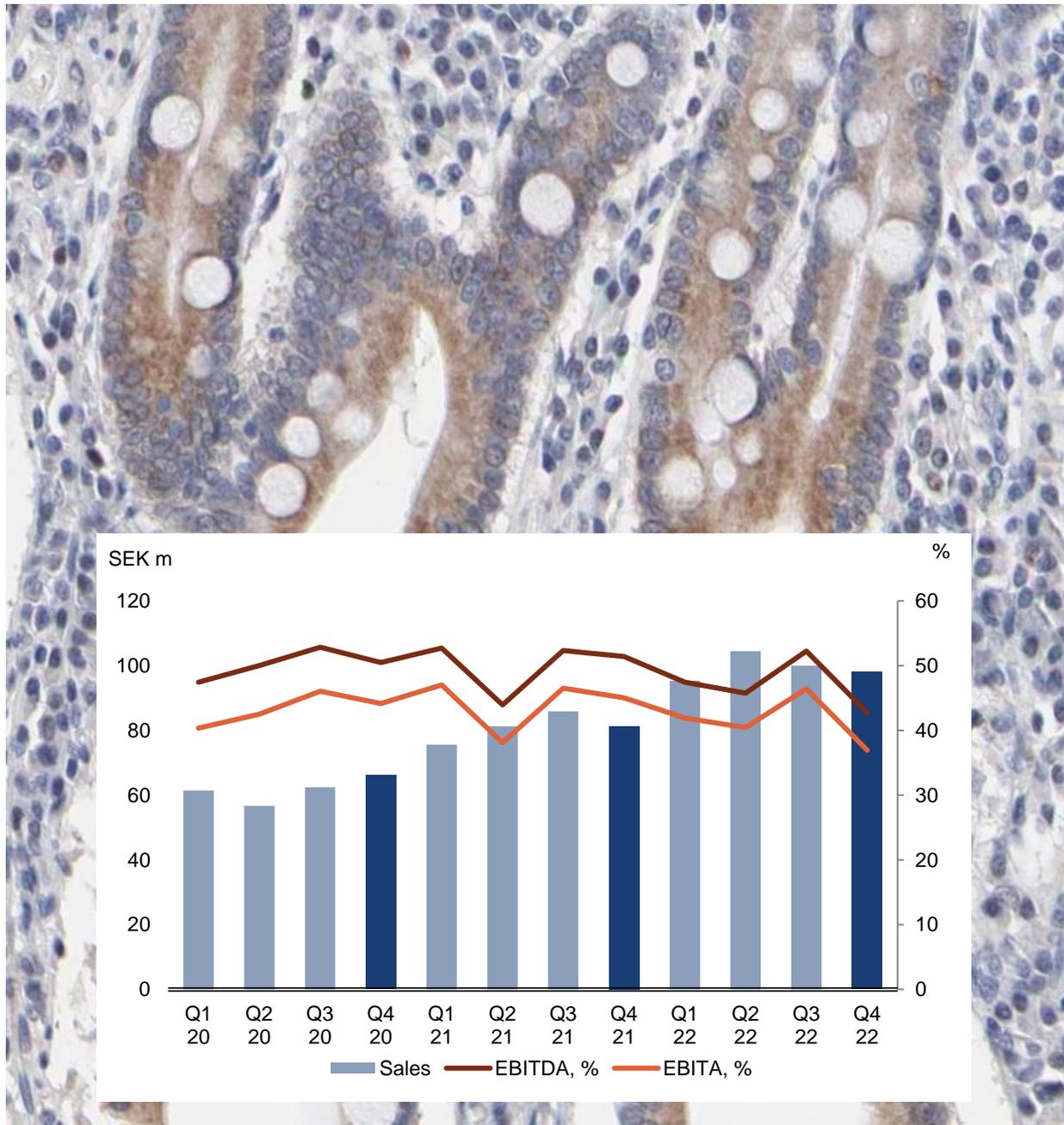
Activities during the quarter

- Organic sales growth amounted to 25 percent in constant currency, driven by strong pent-up demand in the commercial WAVs (Wheelchair Accessible Vehicle) and lifts segments as supply chain constraints eased. The Q'Straint securement products also showed good growth.
- The EBITA margin improved, driven by operating leverage, partly offset by a negative impact from increased material and labor costs.



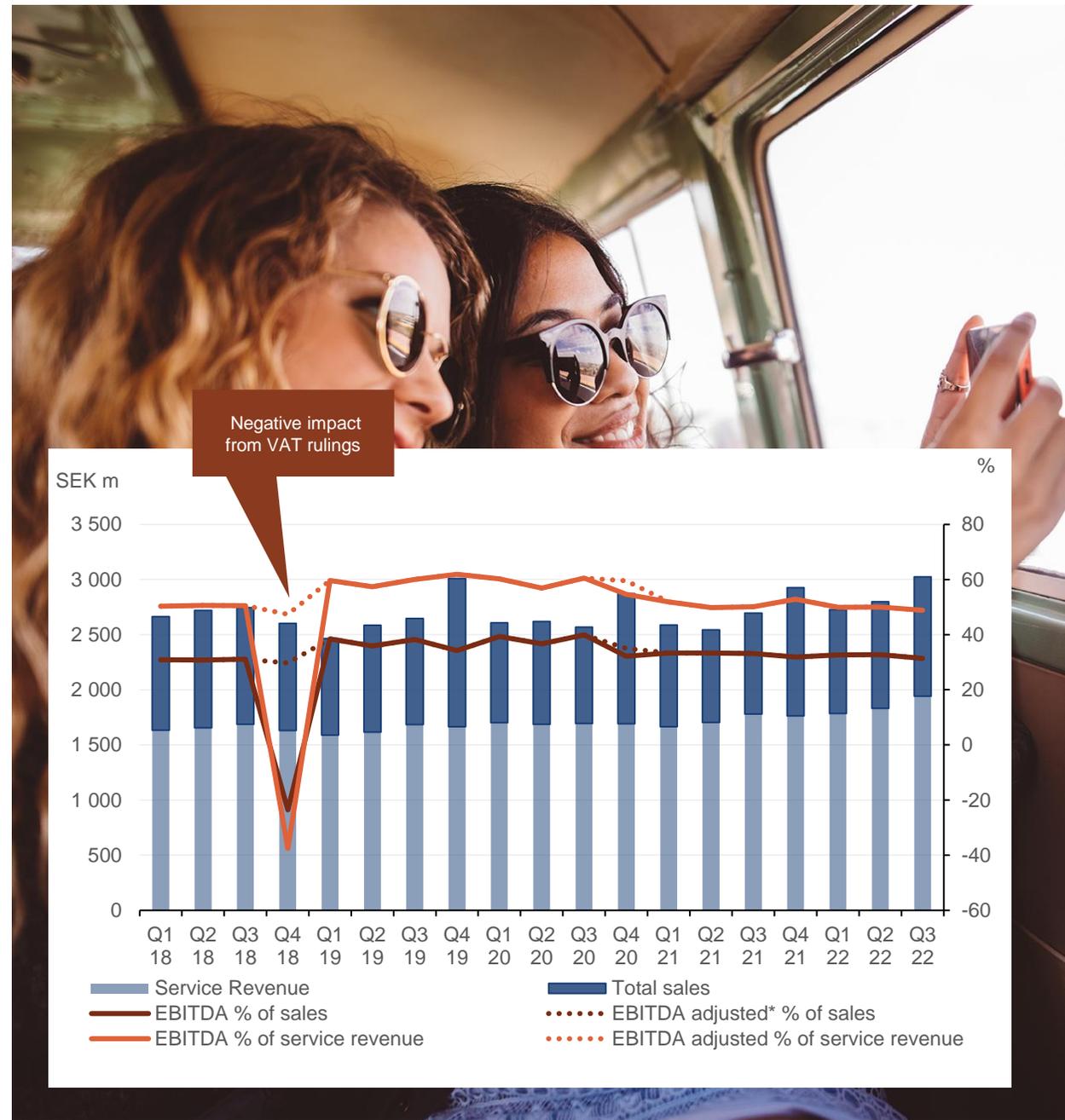
Activities during the quarter

- Total sales growth amounted to 9 percent, driven by new Community Services properties.
- The EBITDA margin declined, as growth was somewhat counteracted by higher costs due to the expansive project portfolio.
- A 1,700 m2 rental agreement was signed with Atlas Antibodies in Forskaren. Additional rental agreements were signed in Bromma Sjukhus and GoCo House. Both Forskaren and GoCo House have reached 70 percent occupancy.
- During 2022, the market value of Vectura’s property increased, mainly due to investments in ongoing construction projects and recent acquisitions, while underlying property value decreased due to yield expansion.

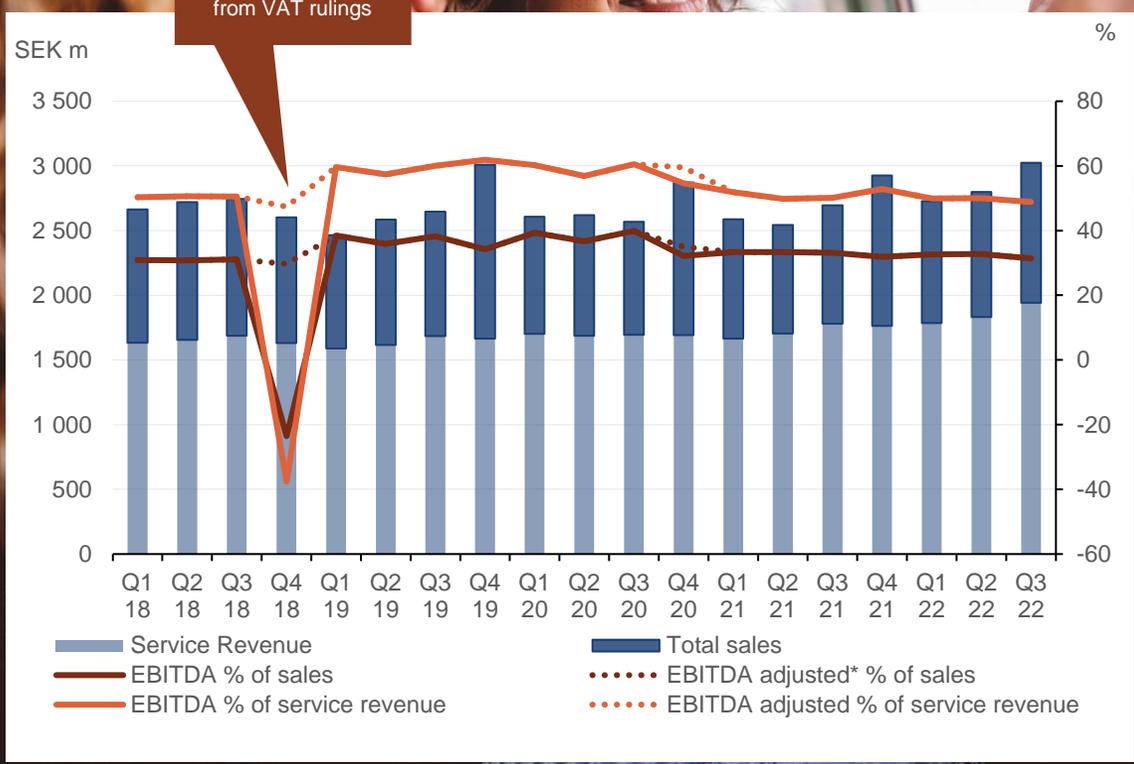


Activities during the quarter

- Organic sales growth amounted to 9 percent in constant currency, driven by the evitria business.
- The EBITA margin decreased compared to last year, impacted by investments to build the commercial organization.
- Atlas Antibodies announced that it will relocate its headquarters to Forskaren, a developing life science hub in Hagastaden, Stockholm. The relocation will take place in 2024.
- Åsa Riisberg was appointed new Chair, effective January 1, 2023.



Negative impact from VAT rulings



Activities during the quarter

- The subscription base increased by 62,000, of which 53,000 in Sweden and 9,000 in Denmark.
- Service revenue increased by 10 percent and EBITDA by 5 percent, negatively impacted by higher energy expenses.
- Three Sweden won the network test by Open Signal, based on customer experience, appointed “Best mobile network in Sweden and fastest on 5G” due to major investments and significantly improved network.
- Three Denmark launched Flexii, a digital self-service and low cost brand.
- The final payment related to the divestment of passive network infrastructure was received.